

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of September 30, 2003 <sup>1</sup>

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members <sup>2,3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	4	3	2	0	21	2	1	1	45	0	29	9	23	15	155
CIGNA HealthCare of Massachusetts, Inc.	6	1	8	0	22	2	16	4	78	0	25	13	19	133	327
Fallon Community Health Plan, Inc.	5	0	2	2	75	5	7	4	345	0	78	10	10	1,980	2,523
Harvard Pilgrim Health Care, Inc.	358	25	277	67	1,149	11	15	33	3,362	1	1,681	517	1,081	374	8,951
Health New England, Inc.	0	135	0	0	0	77	385	174	1	0	0	0	1	8	781
HMO Blue <sup>4</sup>	1,574	487	1,890	44	3,372	243	727	517	7,481	113	3,138	2,578	1,424	1,924	25,512
Tufts Associated HMO, Inc. <sup>5</sup>	65	7	41	0	235	7	24	12	776	0	272	111	235	117	1,902
UnitedHealthcare of New England, Inc.	9	1	46	0	6	0	0	0	18	0	10	8	2	1	101
Total Individual Members	2,021	659	2,266	113	4,880	347	1,175	745	12,106	114	5,233	3,246	2,795	4,552	40,252

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members who do not belong to a group and contract directly with the HMO - as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."  
This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

<sup>3</sup> Carriers that do not show any individual members are not reflected on this report.

<sup>4</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>5</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.